86-334-SPH	No Particular Location
1/27/86	Special Hearing to interpret whether a wholesale operation is permitted as a matter of right in a M.L. Zone - filing fee \$100.00 - Price Club
1/27/86	Hearing date set for 3/5/86, at 10:00 a.m.
3/4/86	Advertising and Posting - \$42.00
6/11/86	Ordered by the Deputy Zoning Commissioner that the approval of the particular wholesale operation of a Price Club as a matter of right in a M.L. Zone, in the manner described herein, as requested in the Petition for Special Hearing, is GRANTED with restrictions.



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the opinion of the Deputy Zoning Commissioner, the granting of the approval requested in the Petition for Special Hearing would be in strict harmony with the spirit and intent of the <u>Baltimore County Zoning Regulations</u> (BCZR) and would not be detrimental to the health, safety and general welfare of the community and, therefore, should be granted.

Therefore, IT IS ORDERED by the Deputy Zoning Commissioner of Baltimore County, this day of June, 1986, that the approval of the particular wholesale operation of a Price Club as a matter of right in a ML Zone, in the manner described herein, as requested in the instant Petition for Special Hearing, is hereby GRANTED from and after the date of this Order, subject, however, to the following restrictions:

- 1. That at such time as Petitioner's facility is in full operation verifiable records shall be maintained and available to zoning enforcement inspectors indicating that at least 55% of the dollar volume of sales at any location shall be to wholesale customers.
- 2. There shall be no free standing signs. The name painted on the building shall be similar to that shown in the photograph marked Petitioner's Exhibit 4.

Deputy Zoning Commissioner
of Baltimore County

BALTIMORE COUNTY
OFFICE OF PLANNING & ZONING
TOWSON, MARYLAND 21204
494-3353

ARNOLD JABLON ZONING COMMISSIONER

JEAN M. H. JUNG DEPUTY ZONING COMMISSIONER June 11, 1986

Robert A. Hoffman, Esquire Cook, Howard, Downes & Tracy 210 Allegheny Avenue P.O. Box 5517 Towson, Maryland 21204

> RE: Petition for Special Hearing, Price Club, Case No. 86-334-SPH

Dear Mr. Hoffman:

I have this date passed my Order in the above captioned matter in accordance with the attached.

JEAN M. H. JUNG
Deputy Zoning Commissioner

JMHJ:saz
Attachments

cc: People's Counsel

PETITION FOR SPECIAL HEARING
TO THE ZONING COMMISSIONER OF BALTIMORE COUNTY:

The undersigned, legal owner(s) of the property situate in Baltimore County and which is described in the description and plat attached hereto and made a part hereof, hereby petition for a Special Hearing under Section 500.7 of the Baltimore County Zoning Regulations, to determine whether or not the Zoning Commissioner and/or Deputy Zoning Commissioner should approve the use by Price Club of their wholesale operation as a matter of right in an ML Zone.

Property is to be posted and advertised as prescribed by Zoning Regulations.

I, or we, agree to pay expenses of the above Special Hearing advertising, posting, etc., upon filing of this Petition, and further agree to and are to be bound by the zoning regulations and restrictions of Baltimore County adopted pursuant to the Zoning Law for Baltimore County.

I/We do solemnly declare and affirm, under the penalties of perjury, that I/we are the legal owner(s) of the property which is the subject of this Petition.

XXXXXXXXXXXXXXX Petilioner	¥¥¥XXX XXX KXXxx
Price Club	
(Type or Print Name) Muss Mic Re.	(Type or Print Name)
Signature By: Robert Price	Signature
2657 Ariane Drive	
Address	(Type or Print Name)
San Diego, California 92117	
City and State	Signature
Attorney for Petitioner:	
John B. Howard, Fsquire	
(Pype of Print Name)	Address Phone No.
Signature	City and State
210 Allegheny Avenue Address	Name, address and phone number of legal owner, con- tract purchaser or representative to be contacted
Towson, Maryland 21204	John B. Howard, Esquire
City and State	Name
Attorney's Telephone No.: (301)823-4111	210 Allegheny Avenue Towson, MD 21204 (301)823-411 Address Phone No.
	21 a4

Zoning Compaissioner of Baltimore County.

(over)

IN RE: BEFORE THE

PETITION SPECIAL HEARING
PRICE CLUB, Petitioner

* DEPUTY ZONING COMMISSONER

* OF

* BALTIMORE COUNTY

* Case No.: 86-334-SPH

FINDINGS OF FACT AND CONCLUSIONS OF LAW

The Petitioner herein requests a Special Hearing
for the purpose of approving the use by the Price Club of

their wholesale operation as a matter of right in a ML Zone.

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Testimony on behalf of the Petitioner indicated that the Price Club, approximately 10 years ago, originated the idea of a wholesale cash and carry operation. This concept has now spawned at least eleven (11) similar operations across the country. The original and current concept of the Price Club is to provide a better way to distribute goods on a wholesale basis to small businesses.

The Price Club has 24 locations nationally, each with a building approximately one hundred thousand (100,000) square feet in size. Each store offers approximately 3,500 items which are purchased directly from the manufacturer.

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The Price Club warehouse itself is divided into three areas: food related articles; soft products, such as office supplies, cigarattes, towels and tires; and housewares and appliances. The only service provided in the Price Club is a photo print drop box.

There was further testimony that the Price Club has no sales representatives or sales persons among its employees, that there was no day-to-day advertising except certain advertising prior to the opening of a new location and that no free-standing signs are placed on the site.

In order to shop in a Price Club, a membership card is required. There are two types of membership, a wholesale member, which is a business that presents a business license or tax identification number for that organization; and a group member, which is an individual who is a member of a selected credit union or governmental agency.

Accurate records are compiled showing a division between wholesale sales and group membership sales. These figures show that sixty percent (60%) nationally of the sales are to wholesale members and forty percent (40%) are to group members.

There were no Protestants

Pursuant to the advertisement, posting of property and public hearing on the Petition, and after due consideration of the testimony and evidence presented, in

RE: PETITION FOR SPECIAL HEARING
No Particular Location

PRICE CLUB, Petitioner

: BEFORE THE ZONING COMMISSIONER

: OF BALTIMORE COUNTY
: Case No. 86-334-SPH

ENTRY OF APPEARANCE

Please enter the appearance of the People's Counsel in the above-captioned matter. Notices should be sent of any hearing dates or other proceedings in this matter and of the passage of any preliminary or final Order.

Phyllis Cole Friedman
People's Counsel for Baltimore County

Peter Max Zimmerman
Deputy People's Counsel
Room 223, Court House
Towson, MD 21204
494-2188

I HEREBY CERTIFY that on this 5th day of February, 1986, a copy of the foregoing Entry of Appearance was mailed to John B. Howard, Esquire, 210 Allegheny Ave., Towson, MD 21204, Attorney for Petitioner.

Peter Max Zimmerman

PETITION FOR SPECIAL HEARING

LOCATION: No Particular Location

DATE AND TIME: Wednesday, March 5, 1986, at 10:00 a.m.

PUBLIC HEARING: Room 106, County Office Building, 111 W. Chesapeake Avenue, Towson, Maryland

The Zoning Commissioner of Baltimore County, by authority of the Zoning Act and Regulations of Baltimore County, will hold a public hearing:

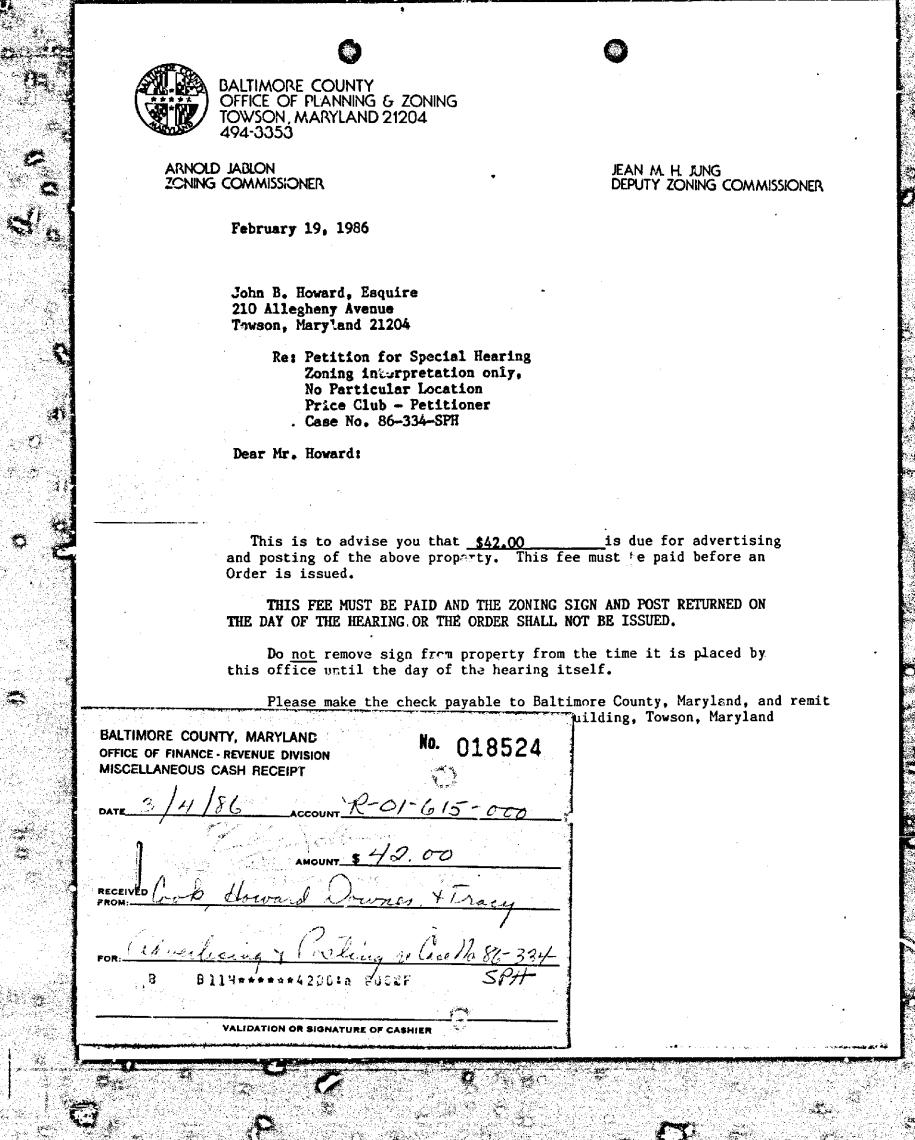
Petition for Special Hearing to interpret whether a wholesale operation is permitted as a matter of right in a M.L. Zone.

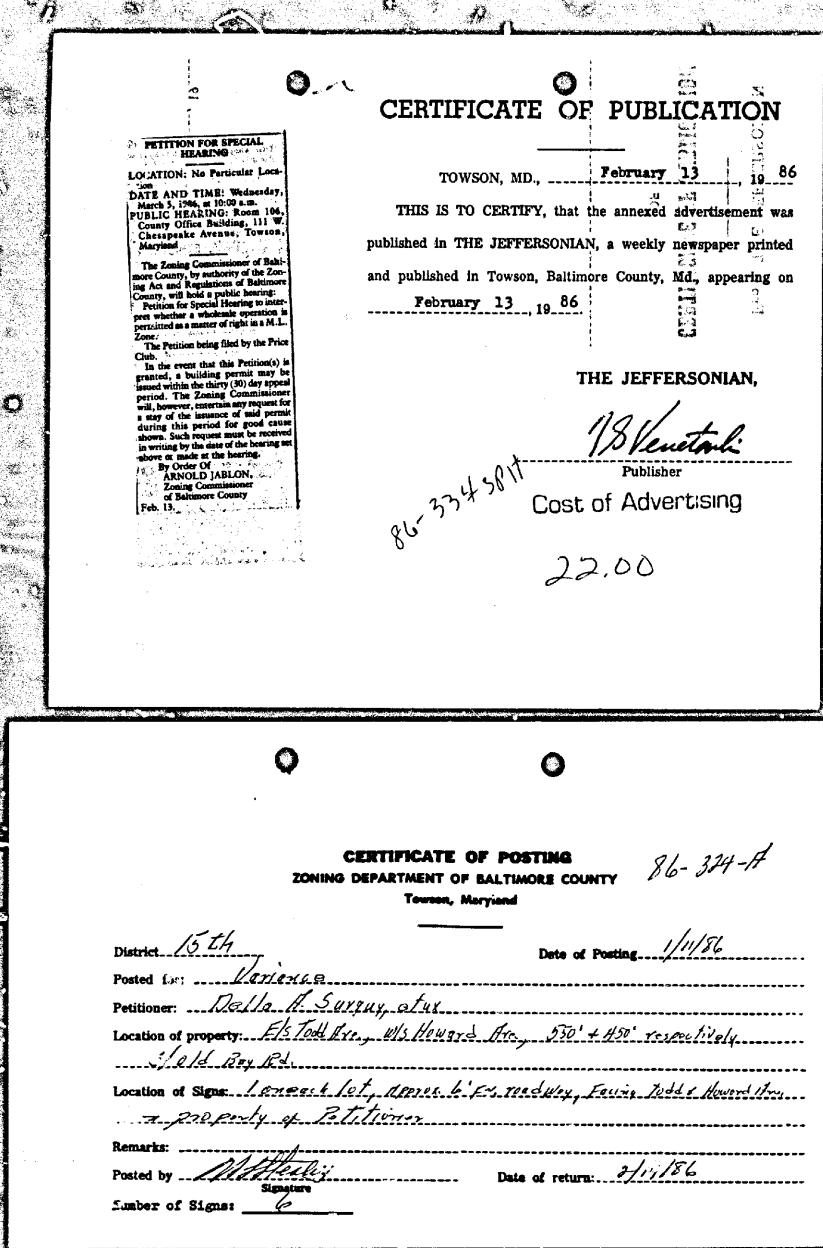
The Petition being filed by the Price Club.

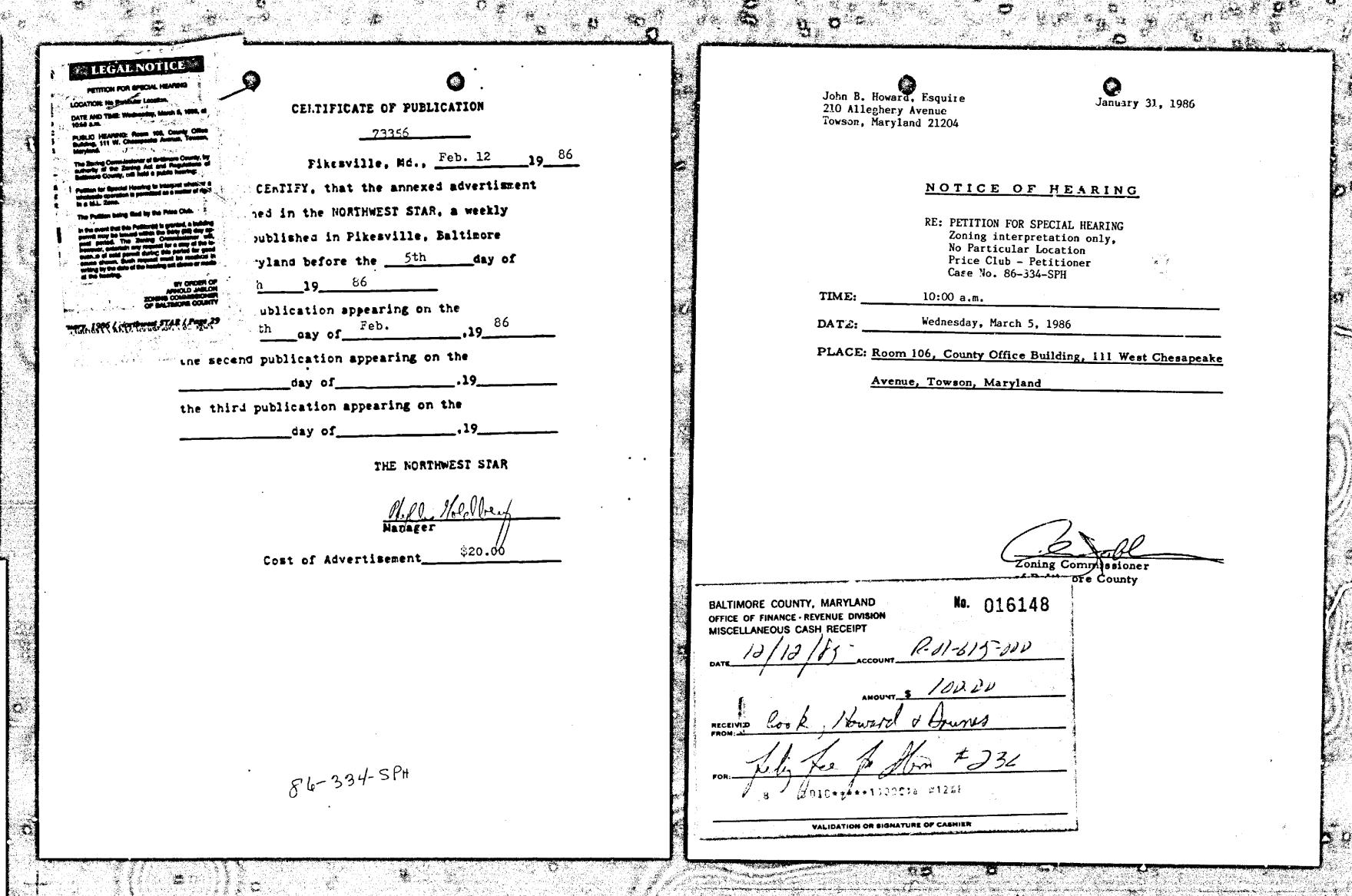
In the event that this Petition(s) is granted, a building permit may be issued within the thirty (30) day appeal period. The Zoning Commissioner will, however, entertain any request for a stay of the issuance of said permit during this period for good cause shown. Such request must be received in writing by the date of the hearing set above or made at the hearing.

EY ORDER OF ARNULD JABLON
ZONING COMMISSIONER
OF BALTIMORE COUNTY

U19 2 7 1297







THE PRICE COMPANY FINANCIAL IMPACT STUDY BALTIMORE COUNTY, MD CUMULATIVE TOTALS SUMMARY OF IMPACT ON BALTIMORE COUNTY **EMPLOYMENT** TOTAL UNGUING JOES (NOTE E) NEW ONGOING JOBS COMPENSATION & BENEFITS (NOTE E) \$6,804.0 \$8,505.0 INVENTORY PURCHASED LOCALLY (NOTE F) \$27,000.0 \$35,622.7 \$44,504.8 SUKMARY OF TAX IMPACT ON MARYLAND RYLAND PROPERTY TAX (NOTE A) IRYLAND SALES & USE TAX (NOTE B) MAYLAND CIGARETTE TAX (NOTE C) HARYLAND CORPORATION INCOME TAX (NOTE D) \$237.5 MARYLAND UNEMPLOYMENT INSURANCE (NOTE E) MARYLAND INCOME TAX WITHHOLDING (NOTE E) I DIER'S BALTIHORE COUNTY & STATE OF MARYLAND

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PETITION FOR * BEFORE THE DEPUTY SPECIAL MEARING * ZONING COMMISSIONER PRICE CLUB, * OF Petitioner * BALTIMORE COUNTY * No.: 86-334-SPH * Item No.: 236 * * * * * MEMORANDUM IN SUPPORT OF PETITION FOR SPECIAL HEARING The Price Club, Petitioner, by John B. Howard, Cook, Howard, Downes and Tracy, in support of its Petition for Special Hearing states the following:

The Price Club operates cash and carry wholesale outlets, available to members only. There are two types of membership: (i) wholesale members which are businesses that have a trader's license or resale tax exemption license, and (ii) group members who are individuals that belong to a qualified credit union, are employed by the state, local or federal government, or are employees of public utilities. There are annual fees for both classes of membership.

At the Price Club, members enter the store, select their merchandise and pay by cash or check at designated checkout lines. All purchases are cash and carry and Price Club does not deliver.

carry and Price Club does not deliver
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The Price Club store offers a wide variety of individual merchandise, but does not carry a broad assortment of brands within the individual categories.

Merchandise categories include appliances, housewares, groceries, paper goods, clothing, automotive products such as anti-freeze and motor oil, books and other stationery items, luggage, hand and power tools, sporting goods and stereo equipment.

by way of background, the Price Club originated the wholesale membership cash and carry concept sometime ago. Since then other companies have been formed and operate in an almost identical manner to the Price Club. One such operation is the Pace Membership Wharehouse, the subject of a Special Hearing before the Zoning Commissioner of Baltimore County and the County Board of Appeals of Baltimore County in case number 86-97-SPH.

Both the Zoning Commissioner and the Board of Appeals found that Pace's operation, described as a wholesale cash and carry membership warehouse, was wholesale and not retail in nature and thus permitted as of right in a M.L. zone.

In that case, the Board noted at page 3 of its Opinion, a copy of which is attached, the testimony of Gerald Patnod, a professor of Marketing at Gettysburg College. The Board stated as follows:

In a nutshell, the professor concluded that Pace, although having some elements of a retail facility, would be considered a wholesaler, pursuant to the standards of the American Marketing Association. The reasons for this conclusion were primarily the lot size of products sold, the non-credit payment system and the product mix available.

Since Pace's operation is almost identical to the Price Club, attached are copies of the favorable decisions of the Zoning Commissioner and the Board of Appeals, as well as a transcript of the Board's Hearing, all in support of the Price Club's Petition for Special Hearing.

The question which Price Club presents in its

Petition for Special Hearing is a simple one; does the

Price Club's wholesale cash and carry membership operation

fit the definintion of a "wholesale" pursuant to Section

253.1.B.15 of the Baltimore County Zoning Regulations

(B.C.Z.R.).

Pace decisions, the Price Club's operation is primarily wholesale under the American College Dictionary definition which states "wholesale" is "the sale of commodities in large quantities, as to retailers or jobbers is rather than to consumers directly".

Even though there may be certain elements of retail in Price Club's use, in that a qualifying member can purchase items for personally, Petitioner respectfully

MAK 2 3 1987

submits that its operation is primarily wholesale and is therefore permitted as of right in the ML zone.

Cook, Howard, Downes & Tracy 210 Allegheny Avenue P.O. Box 5517 Towson, Maryland 21204

IN RE: PETITION SPECIAL HEARING Pace Membership Warehouse, ZONING COMMISSIONER OF BALTIMORE COUNTY

FINDINGS OF FACT AND CONCLUSIONS OF LAW

* * * * * * * * * * *

The Petitioner herein requests that the Zoning Commissioner approve its use in a M.L. Zone as a matter of right.

The Petitioner, by Bill O'Connel, Field Membership Manager for the Petitioner, Pace Membership Warehouse (Pace), and Terry Guy, its National Real Estate Manager, appeared and testified and was represented by Counsel. There were no Protestants.

Pace is a business entity of a type variously labeled as a "wholesale club", "warehouse club", membership discount store", "wholesale cash and carry warehouse", and "wholesale center". The concept is to provide merchandise at or near wholesale prices to private customers, i.e., small business, e.g., restaurants, small retailers, service firms, and professionals, and to individual customers who work for or are members of a "qualified group", e.g., government, banks, public utilities, and schools. See Petitioner's Exhibit 3. Pace is designed for the sale or resale of merchandise bought by other the Pace facility, a self-service warehouse of 100,000 square feet, and purchase what they need from merchandise stacked in designated areas and then remove whatever they purchase from the site. Customers may choose from 4,000 to 5,000 individual products stored in the warehouse. This allows Pace to

Case No. 86-97-SPH

buy in bulk directly from the manufacturer and permits low wholesale prices to its customers. There are no delivery facilities and no credit is offered; the warehouse is not open to the general public. About 60% of its trade is to small businesses; 40% is to members of participating organizations.

The Petitioner has identified a M.L.-zoned site which is large enough to construct a 100,000 square foot facility, and before leasing or purchasing the property, Pace requests confirmation that such use as described above is permitted as a matter of right in the M.L. Zone.

Section 253.1.B.15, Baltimore County Zoning Regulations (BCZR), permits storage, warehousing, or wholesale distribution of any product whose sale (retail or wholesale) or final processing or production is permitted as a matter of right as a principal use in the M.L. Zone.

Prior to April 1, 1971, uses permitted in all commercial zones were permitted as a matter of right in a M.L. Zone. As a result of Bill No. 100, 1970, and pursuant to Section 253.1.F.1, BCZR, incidental sales, wholesale or retail, are permitted as a matter of right in the M.L. Zone. This provision was recommended by the Baltimore County Planning Board in its final report on proposed zoning amendments, dated September 4, 1969. It is obvious, therefore, that accessory wholesale sales are permitted as a matter of right in the M.L. Zone. The principal question posed is whether the Petitioner's sales at its facilities are accessory or incidental to its warehouse or wholesale distribution operation.

The M.L. regulations must be construed reasonably with regard to both the objects sought to be attained and to the general structure of the ordinance as a whole.

- 2 -

JAMES D. C. DOWNES

TELEPHONE (301) \$23-4111

If the activity as described is excluded from the M.L. Zone, it must fall into a commercial zone. In its nature, so far as it appears, it is as closely akin to "industry" as it is to "business" as those terms are commonly used in

The terms "warehouse" and "wholesale" are used inclusively in Section 253.1.B.15, BCZR, provided that the involved product's sale, processing, or production is permitted as a matter of right in the M.L. Zone, as delineated in Section 253.1.A, B, C, and D, BCZR. Section 253.1.E, BCZR, permits combinations of those uses listed in those subsections as a matter of right. There is no question that the items sold in the "warehouse" by the Petitioner are delineated as being permitted via production and processing in the M.L. Zone as a matter of right. However, the BCZR specifically excludes retail sales whose primary purpose is for the sale of goods stored on the premises from the warehouse operation. See Section 101, BCZR, Definitions - Warehouse. There is no question, therefore, that retail sales as the principal use are not permitted in and of themselves. A shopping center, for example, would not

It would appear from a reading of the M.L. regulations in their entirety that retail sales as a principal use would not be permitted. The issue is thus reduced to defining the terms "retail" and "wholesale". If the latter is the type of operation conducted by the Petitioner, it would be permitted as a matter of right. If the former, the Petitioner would not be permitted to operate in a M.L. Zone.

In Petros v. City of Lynn, 28 NE.2d 233 (Mass., 1940), the Court noted that these words were commonly defined not with primary emphasis upon the difference between sales to an ultimate consumer and sales to one who intends to resell, but rather with reference to the difference between selling in

- 3 -

small quantities and selling in large quantities or in bulk. Black's Law Dictionary defines "wholesale" as selling of goods by "the piece and in large quantities." The regulations impacted here imply similar interpretation. Moreover, they are clearly unambiguess in that retail sales are permitted if incidental to the wholesale operation.

The primary goal of the Petitioner is to sell products quickly and in quantity and to enjoy a speedy turnover in stock. Based upon the testimony and evidence presented, the retail sales would be incidental to the use of the site as a warehouse or wholesale operation. As long as the general public is not permitted to shop and the other accouterments normally supplied by retail operations are not provided, the proposed use would satisfy the spirit and intent of Section 253.1.B.15, BCZR.

Fursuant to the advertisement and public hearing on this Petition held, and for the reasons given above, the relief prayed for should be granted.

Therefore, IT IS ORDERED by the Zoning Commissioner of Faltimore County, this ______ day of November, 1985, that the particular wholesale operation as described by the Petitioner herein is permitted as a matter of right in a M.L. Zone and, as such, the Petition for Special Hearing is hereby GRANTED, from and after the date of this Order, subject, however, to the following restrictions which are conditions precedent to the relief granted herein:

- 1. Sales from the site in a M.L. Zone shall be limited specifically to businesses with appropriate proof of operation and registration as such with the Petitioner and to individuals who are members of and belong to participating organizations, such as banks, credit unions, government agencies. Individuals will not be permitted to utilize the Petitioner's facilities unless they satisfy these restrictions.
- 2. Failure of the Petitioner to properly license and regulate those using its facilities as described above shall cause the facility to be in violation

of the BCZR for a M.L. Zone and shall be subject to a penalty of \$230 per day for each day in violation and to having the facility closed.

- 5 -

Baltimore County

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cc: Leslie M. Pittler, Esquire People's Counsel

LAW OFFICES COOK, HOWARD, DOWNES & TRACY 210 ALLEGHENY AVENUE P.O. BOX 5517 JOHN B. HOWARD TOWSON, MARYLAND 21204

DAVID D. DOWNES DANIEL O'C. TRACY, JR. JOHN H. ZINK, III JOSEPH C. WICH, JR. HENRY B. PECK, JR. HERBERT R. O'CONOR, I THOMAS L. HUDSON C. CAREY DEELEY, JR. GEORGE K. REYNOLDS, III LAWRENCE L. HOOPER, JR M. KING HILL, 皿 ROBERT A. HOFFMAN DEBORAH C. DOPKIN CYNTHIA M. HAHN

KATHLEEN M. GALLOGLY KEVIN H. SMITH H. SARRITT PETERSON, JR.

> Jean M. Jung Deputy Zoning Commissioner County Office Building 111 West Chesapeake Avenue Towson, Maryland 21204

Re: Case No.: 86-334-SPH Special Hearing Price Club, Petitioner

Dear Mrs. Jung:

The following would, in our opinion, be appropriate language for a restriction in your Order in the above referenced case:

May 30, 1986

HAND-DELIVERED

That at such time as Petitioner's facility is in full operation there shall be maintained verifiable records that at least 50% of the dollar volume of sales at the facility shall be to wholesale customers.

Please let me know as soon as you have prepared the Order and we would be happy to have it word-processed here. Should you have any questions please do not hesitate to call.

Yours truly,

cc: Giles Bateman Joseph R. Satz, Esquire Jacklyn Horton, Esquire Gregory M. McLaughlin Donald Lewis

LAW OFFICES COOK, HOWARD, DOWNES & TRACY ZIO ALLEGHENY AVENUE JAMES H. COOK P.O. BOX 5517 JOHN B. HOWARD DAVID D. DOWNES TOWSON, MARYLAND 21204 DANIEL O'C. TRACY, JR JOHN H. ZIHK, 正 JOSEPH C. WICH, JR HENRY B. PECK, JR. HERBERT R. O'CONOR, 3 THOMAS L. HUDDON

TELECOPIER (301) 821-0147 June 10, 1986

6/10/56 70 JJ

JAMES D. C. DOWNES

(1905-1879)

TELEPHONE

(30I) 823-4IH

C. CAREY DEELEY, JR. GEORGE K. REYNOLDS, M LAWRENCE L. HOOPER. M. KING HILL, IE HAND-DELIVERED ROBERT A. HOFFMAN DEBORAH C. DOPKIN CYNTHIA M. HAHN KATHLEEN M. GALLOGLY KEVIN H. SMITH H. BARRITT PETERSON, J.

> Jean M. Jung Deputy Zoning Commissioner County Office Building 111 West Chesapeake Avenue Towson, Maryland 21204

Re: The Price Company
Case No.: 86-334-SPH

Dear Mrs. Jung:

Enclosed please find the following:

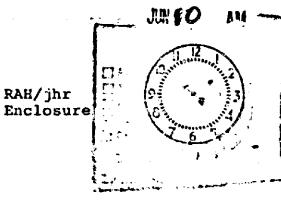
1. Your original handwritten Opinion and Order;

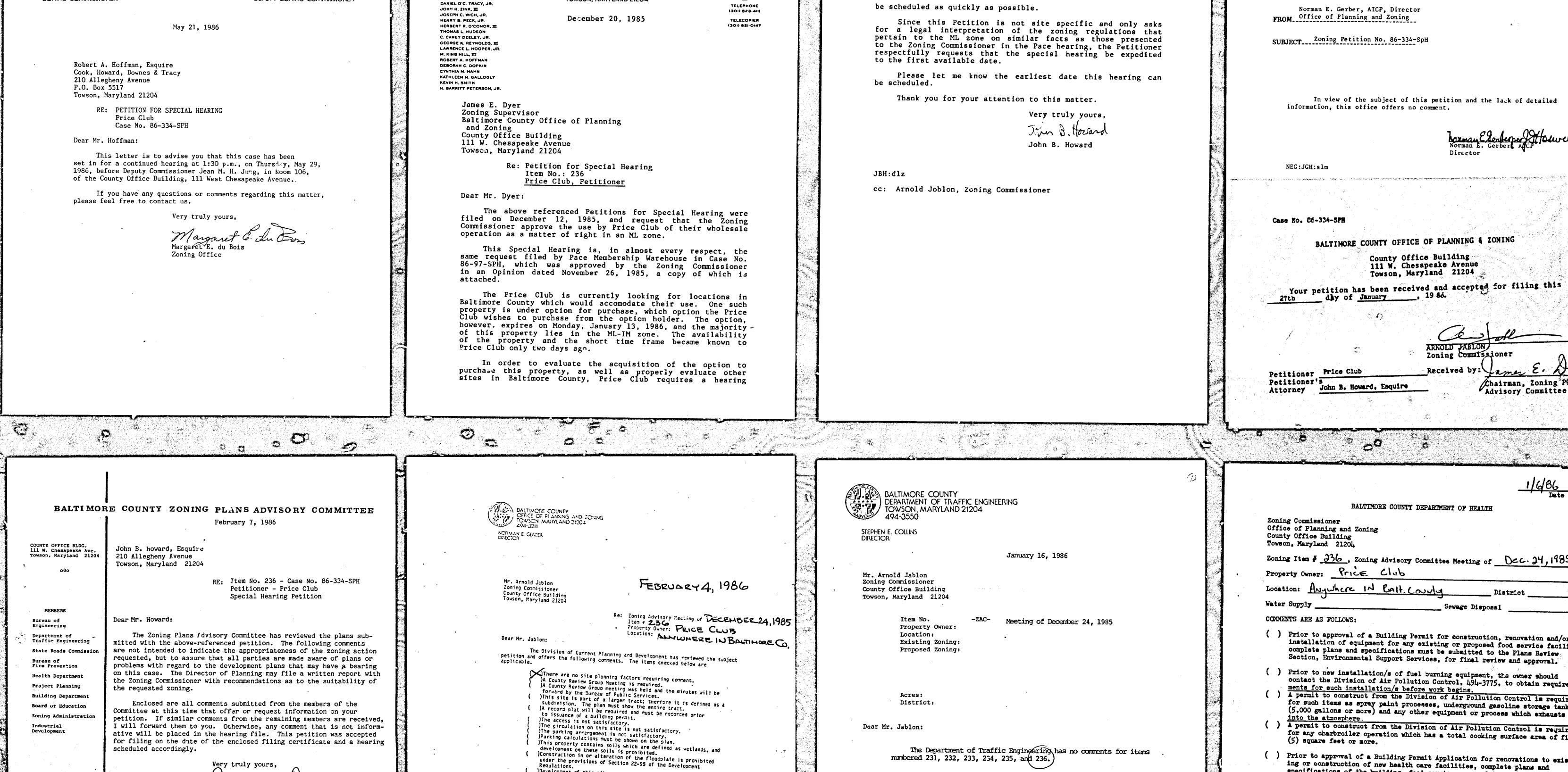
2. The Price Company's proposed Opinion and Order.

I believe that the proposed Opinion and Order substantially complies with your handwritten order with some minor changes

Please let me know if the Opinion and Order is acceptable so that it may be executed and returned to me. Thank you for your cooperation and attention to this

matter.





Regulations.

[] Development of this site may constitute a potential conflict with

On

Landscaping: Must comply with dailingre County Landscape Manual.

The property is located in a deficient service area as defined by Bill 178-79. No building permit may be issued until a Reserve Capacity Use Certificate has been issued. The deficient service

The property is located in a traific area controlled by a "D" level intersection as defined by Sill 178-79, and as conditions change

are re-evaluated annually by the County Council.

)Additional comments:

traffic capacity may become more limited. The Basic Services Areas

Eugene A. Bober

Chier, Current Planning and Development

the Baltimore County Master Plan.

The amended Development Plan was approved by the Planning Board

12-20-85

LAW OFFICES

COOK, HOWARD, DOWNES & TRACY

210 ALLEGHENY AVENUE

P.O. BOX 5517

TOWSON, MARYLAND 21204

JOHN B. HOWARD

DAVID D. DOWNES

James E. Dyer December 20, 1985

Traffic Engineer Associate II

MSF/bld

Page 2

GALTIMORE COUNTY OFFICE OF PLANNING & ZONING TOWSON, MARYLAND 21204 494-3353

JEAN M. H. JUNG DEPUTY ZONING COMMISSIONER

MAMES E. DYER

JED:nr

Enclosures

Zoning Plans Advisory Committee

ARNOLD JABLON ZONING COMM:SSIONER

17

Sec.

Received by: Chairman, Zoning Prans (m) John B. Howard, Esquire Advisory Committee BALTIMORE COUNTY DEPARTMENT OF HEALTH Zoning Item # 336, Zoning Advisory Committee Meeting of Dec. 24, 1985 Property Owner: Price Club Location: Anywhere IN Balt. County () Prior to approval of a Building Permit for construction, renovation and/or installation of equipment for any existing or proposed food service facility, complete plans and specifications must be submitted to the Plans Review Section, Environmental Support Services, for final review and approval. () Prior to new installation/s of fuel burning equipment, the owner should contact the Division of Air Pollution Control, 494-3775, to obtain requirecontact the Division of Air Pollution Control, 494-3775, to obtain requirements for such installation/s before work begins.

() A permit to construct from the Division of Air Pollution Centrol is required for such items as spray paint processes, underground gasoline storage tank/s (5,000 gallons or more) and any other equipment or process which exhausts into the atmosphere.

() A permit to construct from the Division of Air Pollution Control is required for any charbroiler operation which has a total cooking surface area of five () Prior to approval of a Building Permit Application for renovations to existing or construction of new health care facilities, complete plans and specifications of the building, food service area and type of equipment to be used for the food service operation must be submitted to the Plane Review and Approval Section, Division of Engineering and Maintenance, State Department of Health and Mental Hygiene for review and approval. () Prior to any new construction or substantial alteration of public swimming pool, wading pool, bathhouse, sawas, whirlpools, hot tubs, water and severage facilities or other appurtenances pertaining to health and safety; two (2) copies of plans and specifications must be submitted to the Baltimore County Department of Health for review and approval. For more complete information, contact the Recreational Hygiene Section, Division of Environmental Support () Prior to approval for a nursery school, owner or applicant must comply with all Baltimore County regulations. For more complete information, contact the Division of Maternal and Child Wealth. () If Jubrication work and oil changes are performed at this location, the method providing for the elimination of viste oil must be in accordance with Water Rescurces Administration requirements. 5S 20 1082 (1)

BALTIMORE COUNTY, MARYLAND

INTER-OFFICE CORRESPONDENCE

Date February 6, 1986

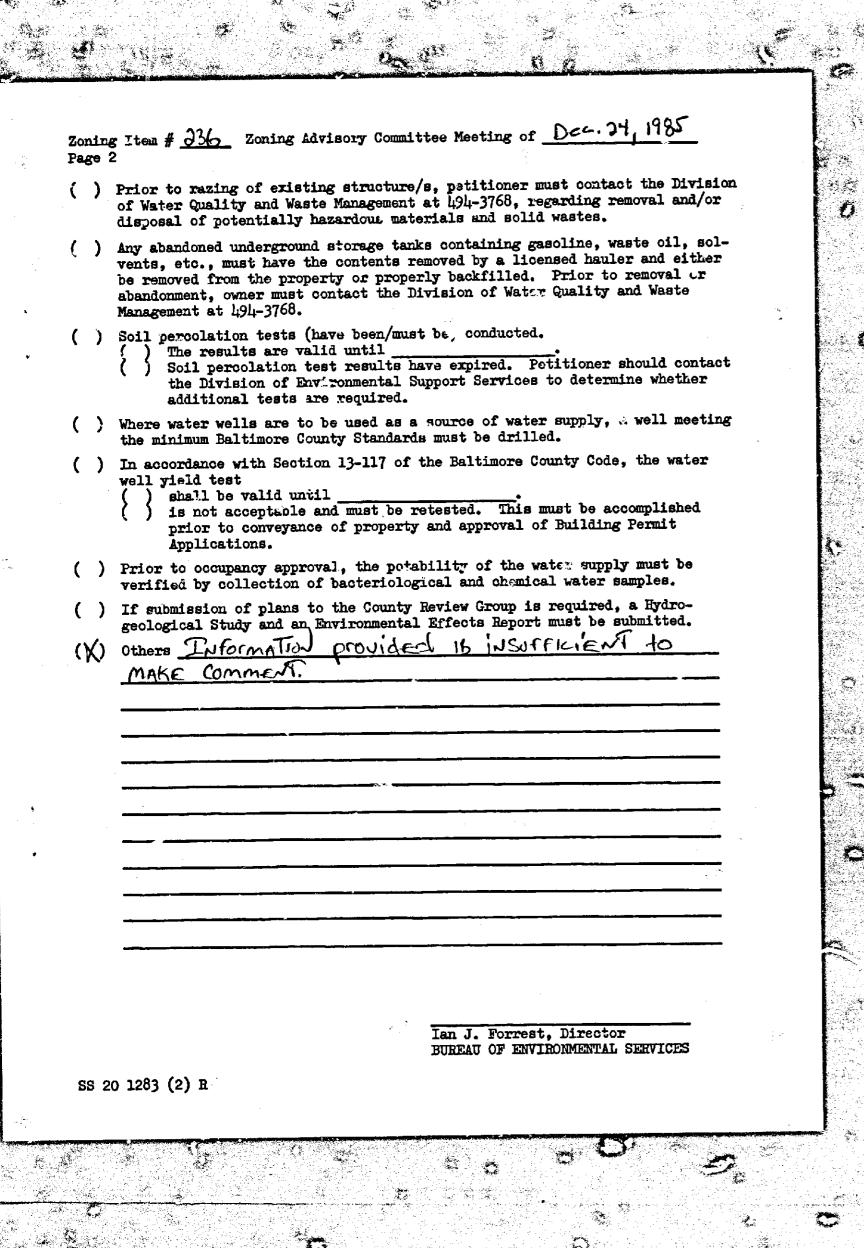
Arnold Jablon

TO Zoning Commissioner

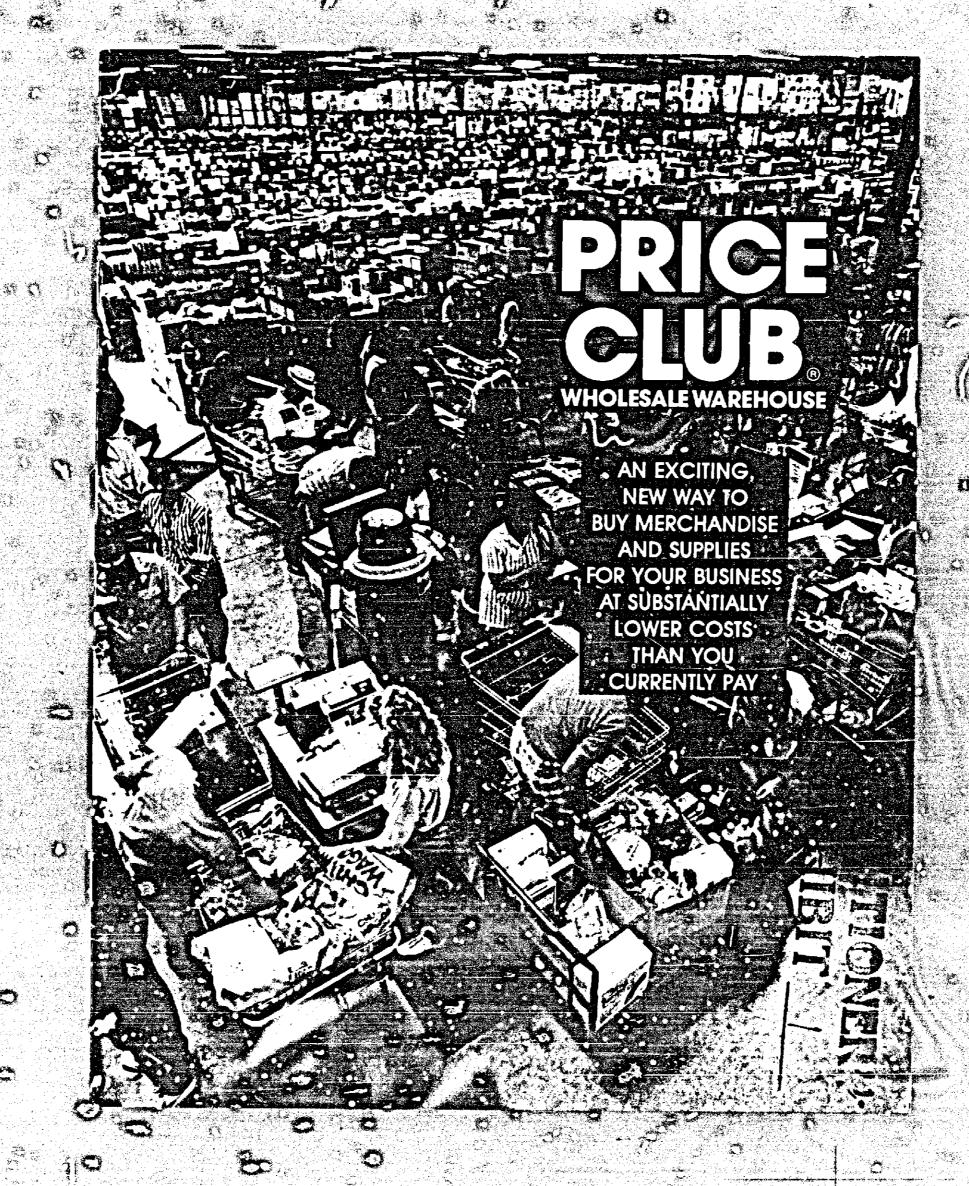
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PRICE CLUB®

THE PRICE COMPANY

FISCAL 1985 ANNUAL REPORT

YEAR ENDED AUGUST 31, 1985

EXHIBIT 3

